REQUEST FOR OFFERS
Dispatchable CAISO Energy Q3 2021-2025
Released April 2, 2021

San José Clean Energy (SJCE) is seeking offers from power suppliers (Sellers) to supply dispatchable energy backed by a physical resource in the third quarters of 2021 through 2025. Offers can be one year or multi-year. Energy offered through this RFI would be scheduled as Inter-SC Trades (IST’s) in the California Independent System Operator (CAISO) day-ahead market (IFM) when SJCE calls upon the resource.

SJCE will not consider non-confirming offers. Please submit your indicative offers by returning the completed Excel Indicative Bid Form, attached, to RFO@sanjosecleanenergy.org on Wednesday, April 14, 2021. Please contact kelly.morris@sanjoseca.gov with any questions about this solicitation.

SJCE will respond to bidders no later than Friday, April 23, 2021. SJCE does intend to purchase the energy products offered but reserves the right to reject any or all offers.

PRODUCT REQUESTED
SJCE is seeking pricing for dispatchable energy as follows:

Mechanism: This energy is to be scheduled into the CAISO day-ahead market as an IST when SJCE calls upon the resource. This is to be structured as a tolling agreement and the energy delivered must be backed by a physical resource of any technology, including natural gas, hydroelectric, storage, or other technologies.

Delivery: July through September (Q3) of 2021 through 2025. See attached bid form for further details.

Quantity: Up to 250 MW.

Price and Payment: Provide an indicative capacity price ($/MW) and a volumetric price ($/MWh). The tolling payment is to be settled at NP15.

MASTER AGREEMENT & CONFIRMATION
SJCE intends to transact for this sort of energy product under the WSPP Agreement or an EEI-based agreement. Parties are encouraged to submit preferred enabling agreements and/or confirms for this product type to RFO@sanjosecleanenergy.org when submitting their offers.

In addition, SJCE may only transact with qualifying counterparties pursuant to its Risk Management Policies. Parties are encouraged to contact SJCE at RFO@sanjosecleanenergy.org if they intend to respond to this RFO and have not been qualified by SJCE’s Finance Department.

SJCE provides the following information to interested suppliers to facilitate their assessment of SJCE as a counterparty:
SJCE is housed in the City of San José’s Department of Community Energy. The program is provided for in San José’s municipal code Title 26, available at the following link: https://library.municode.com/ca/san_jose/codes/code_of_ordinances?nodeId=TIT26COEN

SJCE’s Implementation Plan is available at http://www.sanjoseca.gov/DocumentCenter/View/71410

SJCE’s risk management policy was approved by San José City Council and is available at https://sanjose.legistar.com/LegislationDetail.aspx?ID=3478118&GUID=32319D40-8EA7-4D1A-9E48-B1CC78BB2E5E&Options=&Search

SJCE’s initial funding plan is described in a memo to City Council in August 2017. SJCE has followed through with this plan: http://sanjose.granicus.com/MetaViewer.php?view_id=&event_id=2699&meta_id=650894

The City of San José is the signatory to WSPP Agreement and will be the signatory to the confirmations.

The Department of Community Energy is an enterprise department of the City of San José. Please see below language that we have added to our draft confirmation to explain this arrangement.

Finally, to do business in San José, Sellers who are not already registered will have to register with the City of San José within 90 days of commencing business within the city. Details are available at the following: http://www.sanjoseca.gov/BusinessTax

PUBLIC NATURE OF PROPOSAL MATERIAL

All correspondence with SJCE including responses to this solicitation will become the exclusive property of the City of San José and will become public records under the California Public Records Act (Cal. Government Code section 6250 et seq.) All documents that you send to SJCE will be subject to disclosure if requested by a member of the public. There are a very limited number of narrow exceptions to this disclosure requirement.

Therefore, any proposal which contains language purporting to render all or significant portions of their proposal “Confidential”, “Trade Secret”, or “Proprietary”, or fails to provide the exemption information required as described below will be considered a public record in its entirety subject to the procedures described below. Do not mark your entire proposal as “confidential.”

The City will not disclose any part of any proposal before it announces a recommendation for award, on the grounds that there is a substantial public interest in not disclosing proposals during the evaluation process. After the announcement of a recommended award, all proposals received in response to this RFP will be subject to public disclosure.

In order to designate information as confidential, the Seller must clearly stamp and identify the specific portion of the material designated with the word “Confidential” and provide a citation to the California Public Records Act that supports keeping the information confidential. Seller should not to over-designate material as confidential. Over-designation would include stamping entire pages or series of pages as confidential that clearly contain information that is not confidential. Upon request or demand of any third person or entity not a party to this Agreement (“Requestor”) for production, inspection and/or copying of information designated by Seller as confidential information (such designated information, the “Confidential Information”), SJCE will notify the Seller as soon as practical that such request has been made. The Seller shall be solely responsible for
taking whatever legal steps are necessary to protect information deemed by it to be Confidential Information and to prevent release of information to the Requestor by the City. If the City takes no such action after receiving the foregoing notice from the Seller, the City shall be permitted to comply with the Requestor’s demand and is not required to defend against it.

If required by any law, statute, ordinance, a court, Governmental Authority or agency having jurisdiction over the City, including the California Public Records Act, the City may release Confidential Information, or a portion thereof, as required by the Applicable Law, statute, ordinance, decision, order or regulation. In the event the City is required to release Confidential Information, it shall notify the Seller of the required disclosure, such that the Seller may attempt (if it so chooses), at its sole cost, to cause the recipient of the Confidential Information to treat such information in a confidential manner, and to prevent such information from being disclosed or otherwise becoming part of the public domain.

DISCLAIMERS
SJCE reserves the sole and discretionary right to (i) reject any offers received in response to this RFO for any reason, and (ii) accept any offers received after the deadline for submittals as indicated herein. Additionally, SJCE reserves the right, at its sole discretion, to not enter into any confirmation for the transaction at the conclusion of this RFO. SJCE reserves the right to modify the terms and conditions of this RFO at any time based on changing needs and market feedback. SJCE also reserves the right to rescind this RFO at any time prior to SJCE’s execution of a binding agreement. Notwithstanding anything to the contrary, including the WSPP Agreement, no proposal, bid, offer, or proposed transaction (however described) shall be binding upon SJCE except pursuant to a written agreement signed by SJCE and the counterparty. SJCE will not be liable at any time for any costs the prospective supplier may incur in preparing or submitting its response to this RFO.

If an unsuccessful proposer wants to dispute an award or award recommendation, a protest must be submitted in writing to the Deputy Director of Power Resources, Jeanne Solé, no later than ten (10) calendar days after notice that the proposer was unsuccessful, detailing the grounds, factual basis and providing all supporting information. Protests will not be considered for disputes on the grounds that material provision in this RFP is ambiguous. Failure to submit a timely written protest to the contact listed below will bar consideration of the protest.

The address for submitting protests is:

Attention: Lori Mitchell, Director of Community Energy
City of San José, Department of Community Energy
200 East Santa Clara Street, 14th Floor
San José, CA 95113

Please submit an electronic version of the protest to Lori Mitchell at protestSJCE@sanjosecleanenergy.org.